

## FOR SALE OR MERGER INDUSTRIAL SUPPORT SERVICES COMPANY

Ref #5614-G12S20

### Opportunity Overview

The Industrial Support Services Company (or the “Company”) is based in Western Canada. The Company provides support services for clients in the mining, oil and gas, and petrochemical and nuclear industries throughout Canada.

The Company’s shareholders are pursuing a full sale of the business to a partner who can explore new growth opportunities for the company. The current owner is willing to remain in the business for a negotiated period of time to ensure a smooth transition to new ownership.

The Company generated approximately \$9.50 million\* in revenue with \$2.90 million EBITDA during its fiscal year ending on March 31<sup>st</sup>, 2021.

### Key Investment Highlights

**High Quality Services** — The Company provides a full range of industrial service options. These include rubber lining, sandblasting, water jetting and coatings. They offer inspections for a variety of tanks, pipes and other vessels utilizing the latest technology.

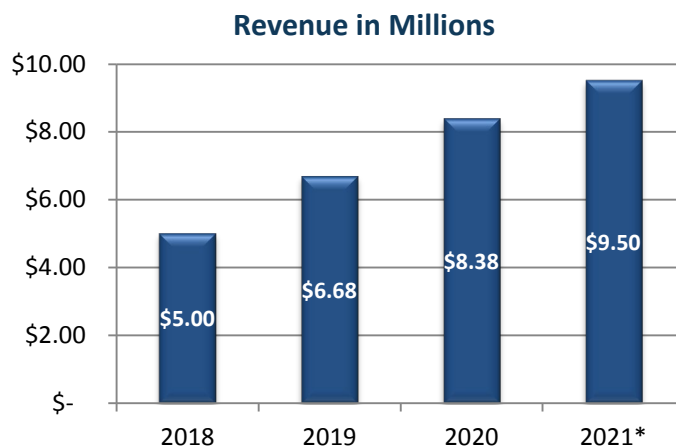
**Experienced, Dedicated Team** — The Company’s management team and workforce are highly qualified, dedicated and experienced. Their team includes NACE Levels 2 and 3 inspectors who have extensive experience in pipe, valve and tank inspections.

**Cutting-Edge Technology** — With the latest technology in industrial support services, the Company provides efficient solutions with minimal disruption for the client.

\*projected

Price to be disclosed to qualified parties

### Financial Overview



### Industry Outlook

Despite the challenges presented by the covid-19 pandemic, the corrosion protection industry has been growing. The oil and gas sector of this industry in particular has shown significant growth. Worldwide, the corrosion protection industry is predicted to continue growing significantly between 2022 and 2031. The Company has recently been actively pursuing an aggressive new sales growth plan to capitalize on this increased demand. Between the increased expansion in the industry and the Company’s new sales strategy, there will be many opportunities the new owner could pursue.

For more detailed information, please contact:

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